



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 14, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$89,593	25
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$35,943	8
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$28,426	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$28,034	28
Ahlbum, Tim	Health Coverage Solutions	\$26,748	5
Lemar, Mike	Sunshine State Agency	\$25,271	17
Concklin, Ron	Rosenberg-Concklin, Inc.	\$24,809	16
Shackelford, Edward L.	The Assurance Group, Inc.	\$17,758	9
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$15,670	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$15,128	7
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$14,832	1
Wroblewski, Robert M.	SOS Insurance Group	\$14,758	8
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,468	3
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$12,442	2
Barta, Devin M.	Barta Insurance Agency	\$12,012	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,606	8
Amerilife		\$11,492	23
Olguin, Loren A.	Olguin Insurance Agency	\$10,496	2
Silver Producers (\$5,000 - \$10,000)			
Clark, John W.	Senior Solutions Insurance Agency	\$9,958	6
Rosati, Lisa	Rosati Insurance Agency	\$9,322	4
Moraski, Matthew B.	Moraski Insurance Agency	\$8,795	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$8,320	1
Senior Services of North America, Inc.		\$7,529	2
Schwartz, Scott J.	Insurance Protection Services	\$7,440	1
Chacon, Cesar	The Insurance Hub	\$7,428	4
Graham, Carter	Shoreline Financial	\$6,324	1
Centerstone Insurance & Financial Svcs.		\$6,072	3
Daley, Michael A.	Daley Insurance Agency	\$5,616	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$5,591	2
Greenberg, Joshua K.	Greenberg Insurance Agency	\$5,567	3



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

February 14, 2016

Bronze Producers (\$2,500 - \$5,000)

Sakharoff, Richard D.	Security Benefits Group, Inc.	\$4,836	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,732	3
Weitkamp, Eric B.	Weitkamp Insurance Agency	\$4,308	1
Bershad, Stanton M.	Bershad Insurance Agency	\$4,260	1
Futurity First Insurance Group, Inc.		\$4,104	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,024	2
Catron, Edward A.	Catron Insurance Agency	\$3,956	2
Heller, Mark	Heller Insurance Agency	\$3,911	1
Sainz De La Maza, Federico	Sainz De La Maza Insurance Agency	\$3,791	1
Shapiro, Sanford L.	Shapiro Insurance Agency	\$3,768	1
Senior Insurance Marketing, Inc.		\$3,756	1
Maisto, Stephen	Senior Health Solutions	\$3,720	2
Stanton, David R.	Gateway Insurance, Inc.	\$3,563	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$3,112	1
Rosenheck, Ted	Rosenheck Insurance Agency	\$2,988	1
Long Island Health Plans, Inc.		\$2,980	2
Bowes, Barbara N.	Bowes Insurance Agency	\$2,964	1
Cohen, Marvin S.	Cohen Insurance Agency	\$2,928	1
Snow, Audrey C.	Snow Insurance Agency	\$2,927	1
Huberman, Richard	Huberman Insurance Agency	\$2,866	1
Arlein, David	Arlein Insurance Agency	\$2,844	1
Shank, Brand L.	Shank Insurance Agency	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Reneau, John B. III	Reneau Insurance Agency	\$2,808	1
Agent Pipeline, Inc.		\$2,664	3
Carran, John S.	Carran Insurance Agency	\$2,650	1
Hutton, Edward F. Jr.	Hutton Insurance Marketing	\$2,628	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

February 14, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, ChFC	\$14,832	Lembcke, Julia G.	\$11,484
Ahlbum, Donna M.	\$12,384		

Silver Producers (\$5,000 - \$10,000)

Daenzer, Christopher	\$8,795	Graham, William C.	\$6,324
Simpkins, Mark A.	\$8,320	Sachs, Kerry	\$6,120
Ahlbum, Tim	\$8,184	Saylor, Dexter R.	\$6,120
Gesla, Walter	\$7,536	Landis, Mark S.	\$6,024
Mager, Alexander M.	\$7,536	Ripoll, Glenn A.	\$5,856
Schwartz, Scott J.	\$7,440	Gilbert, Brian	\$5,736
Balogh, Christian J.	\$7,393	Laughlin, James A.	\$5,688
Barta, Devin M.	\$7,236	Daley, Michael A.	\$5,616
Jennings, Christopher G.	\$7,104	Kramer, Andrew	\$5,520
Hargis, Mark D.	\$6,936	Brown, Christopher	\$5,268
Ottovegio, Xiomara	\$6,720	Delauter, Kenneth R. Jr.	\$5,148
Brown, Matthew	\$6,672		

Bronze Producers (\$2,500 - \$5,000)

Bollinger, Judy	\$4,894	Haft, Gary S.	\$3,024
Sakharoff, Richard D.	\$4,836	Miller, David	\$2,988
Ahlbum, Jon	\$4,536	Maisto, Stephen	\$2,976
Weitkamp, Eric B.	\$4,308	Wyzkoski, Joseph F. Jr.	\$2,976
Stevens, Ray	\$4,295	Bowes, Barbara N.	\$2,964
Uchitel, Richard J.	\$4,260	Sullivan, Stephen	\$2,964
Kempler, Gary S.	\$4,104	Wechter, Michael S.	\$2,932
Heller, Mark	\$3,911	Bono, Peter F.	\$2,931
Jaffe, Joseph A.	\$3,900	Cohen, Marvin S.	\$2,928
Mollica, Rosanna	\$3,887	Cooper, Bradley D.	\$2,927
Cruz, Ramon E. Jr.	\$3,791	Haug, John H.	\$2,927
Kraus, Bratone T.	\$3,768	Snow, Audrey	\$2,927
Shapiro, Sanford L.	\$3,768	Vertich, Mark	\$2,927
Spire, Brian W.	\$3,756	Huberman, Richard	\$2,866
Mahr, William M.	\$3,720	Arlein, David	\$2,844
Davis, Karen L.	\$3,695	Clanton, Danny	\$2,844
Zum Tobel, Marc G.	\$3,647	Matyskiel, Robert E.	\$2,844
Holzman, Robert	\$3,563	Murphy, Stacy	\$2,844
Stanton, David	\$3,563	Oblaczynski, William J.	\$2,844
Olguin, Loren A.	\$3,560	Shank, Brand L.	\$2,844
Vickers, Jordan	\$3,420	Sreenan, Mary K.	\$2,844
Charley, Dennis	\$3,300	Stern, Mindy S.	\$2,844
Black, Ana Maria C.	\$3,276	Valery, Albert L.	\$2,844
Gratzon, Peter	\$3,276	Weingarden, Estelle	\$2,844
Catron, Edward A.	\$3,208	Reneau, John B. III	\$2,808
Ranney, Eugene	\$3,168	Golden, Michael N.	\$2,688
Cleveland, Keith E.	\$3,112	Borwick, Constance M.	\$2,676
Gold, Matthew	\$3,108	Keating, Gizella W.	\$2,650
Reaves, Nichole	\$3,108	Hutton, Edward F. Jr.	\$2,628
Santiago, Paul	\$3,108	Brady, Matthew	\$2,616